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Dear Michael,

I just wanted to send a quick note to thank you for all of your help during my job search. The resume model that you helped us create found its way straight to the top of the pile. You were right on the money concerning the need for strong inter-personal skills being as, if not more important than the technical know how we bring to an interview.

As you know, when I began school I had just left from a position as a restaurant server. Thanks for drawing focus to the important things, i.e. my people skills. Last Tuesday I began firing out my new improved resume to a small assortment of companies, and now only *one* week later, *five weeks* before I finish school, I'm employed. My new employer is happy to wait for me to finish school, as I "fit" with their group.

My interview lasted over two hours. The first hour was with the manager of technical services. During my talk with him towards the end he asked only a couple of technical questions. Besides that, everything else we talked about concerned people skills. Next, I got sent upstairs to do the second hour of my interview with the president of the company. I quickly switched gears. This time no technical questions at all. Their concern was all about fitting in, and knowing how to deal with people.

Now I'll be starting at a great salary, bonuses, full benefits, travel across the continent, and three weeks off a year to start. 'Tis a far cry from serving bacon and eggs!

Thanks again Mike. Your help has been invaluable.

Paul Taylor, MCP